dotFIT - Trusted by Professionals

R&D for Nutrition Programs & Products

- Over 1,500 sport and fitness facilities
- Over 40,000 fitness professionals
- Trusted & Used by MILLIONS of Households
- Largest provider of 3rd party tested nutrition programs and products in the sport and fitness channels including collegiate and professional sports







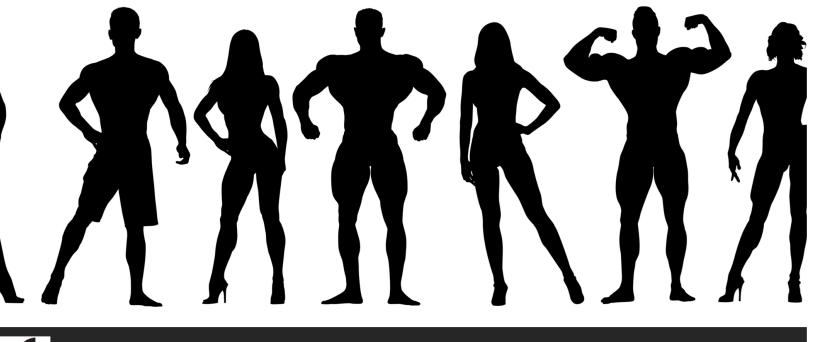
dotFIT Custom Group Previous Supplements of the Month -all available in <u>your</u> dotFIT U-TUBE Channel

Note: all products have extended video education found in your trainer console and dotFIT U-TUBE

- Feb 18 (2022), Intro to dotFIT, history, why i (Baseline supplementation)
- Mar 18 All Proteins, Protein Intro, Update
- April 8 AminoFormula Perf Cat 2, Update
- May 6 Fat loss intro review, ea. product su
- June 3 Essentials (MVM [Ca, V-D], SO-3, P
- July 8 JointFlexPlus with Collagen intro &
- Aug 5 All Nutrition Bars, FAQs, Updated
- Sept 2 Family Essential Packs (MVM, SO3,
- Oct 14 UltraProbiotic Full; Scripts/collater
- Nov 4 MR Powders & Bars, Save Calories f
- Dec 9 Immune Bundles, Presentations, Cc
- Jan 6 Popular Diets and New Year Resolut
- Feb 3 Popular Gym-Goer Products for The
- Mar 3 Playspan[®], Self-Care & Future of Fil
- Oct 6 –Alln1 SuperBlendTM Launch: product logistics
- Nov 10 Holiday/New Year weight solution favorite protein
- Dec 8 Optimizing BodyComp Part 1 Weight Loss vs. Fat Loss, Beyond Calorie
- Jan 5 Optimizing body composition: Part 2 Maximizing Gainz While Minimizing Bodyfat

Feb 2 (2024) – Part 3 - Optimizing Body Composition, Recap 1&2, monitoring, myths & Contest Prep

Support Recordings containing the full science of all products is in your trainer console under "<u>dotFIT Tools</u>" then "<u>Supplement Education</u>"



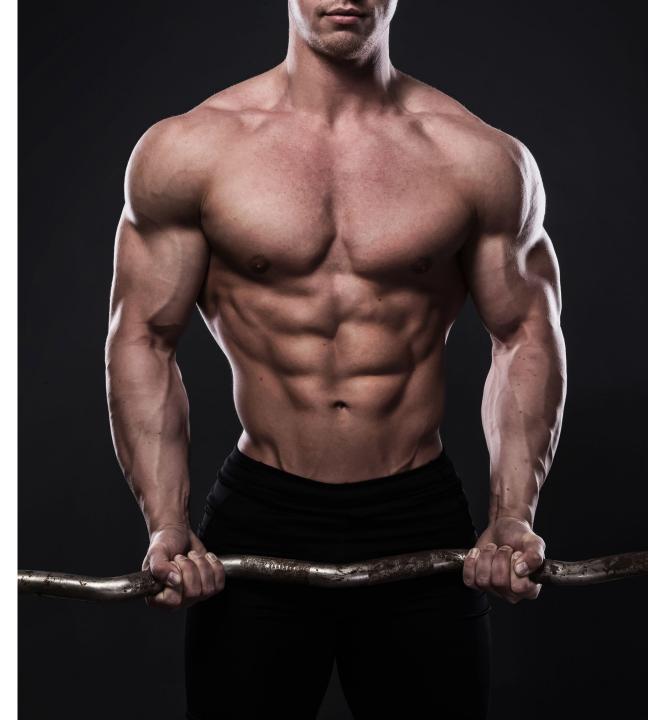


Part 3 - Optimizing Body Composition, Contest Prep

dotFIT Masterclass Neal Spruce, Founder & CEO Kat Barefield, MS, RD, CPT

Content to be Presented

- Part 1 Recap Maximizing Fat Loss While Preserving/increasing Muscle
- Monitoring and Adjustments for Overcoming Plateaus
- Fat Loss Facts
- Part 2 Recap Maximizing Muscle Gain While Minimizing Fat Gain
- Physique & Bodybuilder Contest Prep





Part 1 – Recap

Maximizing Fat Loss While Preserving or Increasing Muscle

- Dieting (reducing calories) invokes survival mechanisms to close the deficit
 - Increase in hunger hormones, decrease in NEAT, reduced BMR, loss of LBM, causes nutrient shortages
- Goal is for the program to offset the body's natural defenses



Part 1 – Recap Maximizing Fat Loss While Preserving or increasing Muscle – Calories & Macronutrients **Starting Calories**

- ~500-750 calories below maintenance (goal caveat)
- Adjust to lose ~0.5 1.5% body fat every two weeks
 - The leaner, the slower to protect or add LBM

Prioritize Protein: 25-35%

- 1 g per pound of body weight (or LBM). Trends up during prolonged fat loss
 - Divided 4-6 times per day, including pre/post workout

Starting Carbohydrate: 40-50%

- Most before workout (unless early training), some with meals
 - First macro to be reduced if calories are reduced

Staring Fats: 25-35%

• Second macro to adjust based on goal and energy

Bottom line is to maintain or increase nutrients/protein as body fat loss progresses while altering calories as necessary to stay on target

Part 1 – Recap

Bodyfat reduction/LBM Protect or increase 4/5 Component Summary Favorably Altering Body Composition

Meal Planning

 Proper macronutrient and timed caloric intake below maintenance – see sample for basic structure

Exercise

- Resistance training & cardio as necessary for desired caloric extraction & deposition
- Dietary support (nutrients with little to no calories)
- Nutrient dense caloric efficiency i.e., supplementation with isolated nutrients to feed muscle/starve bodyfat, and appetite support
 - Baseline through physique competition support

Meal 1 – Morning Meal (Eat this meal as soon as you wake up.)	Pro (g)	Carb (g)	Fat (g)	Calories
2 eggs + 2 egg whites (scrambled)	19	2	9	174
2 pieces whole grain toast	9	28	3	170
¹ / ₂ cup sliced strawberries	1	6	-	27
¹ / ₂ cup blueberries	1	11	-	42
Total:	30	47	12	413
Percent of Calories:	30%	44%	26%	1-0
Meal 2 – Lunch	Pro	Carb	Fat	Calories
(Eat this meal 2 1/2 to 3 hours before workouts or competition.)	(g)	(g)	(g)	
2 pieces whole grain bread	9	28	3	170
3 ounces sliced oven roasted turkey breast	12	6	2	90
1-ounce sliced avocado	1	2	4	45
1 tablespoon light mayo	-	-	4	45
1 teaspoon of mustard			4	3
Lettuce and tomato		1		6
Total:	22	1 37	13	359
Percent of Calories:	25%	37 41%	13 34%	339
Meal 3 – Pre-Training Snack - (Eat this snack 10 to 40 minutes before workouts)	25/0 Pro	Carb	J470 Fat	Calories
Mean 3 – Fre-Training Shack - (Eat this shack to to 40 minutes before workouts)	(g)	(g)	rat (g)	Calories
1 scoop dotFIT WheySmooth		(g) 7		160
8 ounces of water + ice as desired	- 25	-	3	100
Total:				
Percent of Calories:	25 65%	7	3 18%	160
Meal 4 – Post Training Snack - (Eat or drink this snack immediately after workouts)		17% Carb	Fat	Calories
Mear 4 – Post Training Snack - (Eat or drink this snack immediately after workouts)	Pro (g)	(g)	rat (g)	Calories
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8 ounces of water + ice as desired	-	-	-	-
Total:	25	7	3	160
Percent of Calories:	65%	17%	18%	
Meal 5 – Post-training Meal (Eat this meal within 1.5-hours after workouts.)	Pro (g)	Carb (g)	Fat (g)	Calories
1 large (8 oz) baked sweet potato	4	37	\U /	159
¹ / ₂ tablespoon of butter	-	-	6	51
3 ounces roasted chicken breast, skinless	26	-	3	140
4 cups of mixed greens	2	5	0	34
2 tablespoons balsamic vinaigrette		3	5	60
Total:	32	45	14	434
Percent of Calories:	30%	40%	30%	TUT
Meal 6 – Dinner (Eat this typical dinner within 3-4 hours of previous meal.)	Pro	Carb	Fat	Calories
	(g)	(g)	(g)	
1 cup cooked brown rice	5	46	2	218
3 ounces baked salmon		-	11	176
8 asparagus spears		5		26
1/2 tablespoon of extra virgin olive oil	-	-	7	60
Total	27	51	20	
Percent of Calories	37%	35%	26%	
Menu Totals:			65	2005

TAKE YOUR RESULTS FAR BEYOND DIET & EXERCISE ALONE! MAXIMIZE DAILY RECOVERY AND EXERCISE INDUCED RESULTS -GET PAID OVERTIME FOR YOUR WORKOUT! FEEL & PERFORM BETTER DAILY & SEE SIGNIFICANT DESIRED BODY COMPOSITION CHANGES WEEKLY BY FEEDING YOUR MUSCLES AND STARVING BODYFAT!

BODYFAT REDUCTION SUCCESS PACKAGES



Level-1 Package: Go fast Results paid in full

Level-2: Go Faster Results Paid Overtime Level-3: Fastest Results Paid Double Time

TAKE YOUR RESULTS FAR BEYOND DIET & EXERCISE ALONE! MAXIMIZE DAILY RECOVERY AND EXERCISE INDUCED RESULTS -GET PAID OVERTIME FOR YOUR WORKOUT! FEEL & PERFORM BETTER DAILY & SEE SIGNIFICANT DESIRED BODY COMPOSITION CHANGES WEEKLY BY FEEDING YOUR MUSCLES AND STARVING BODYFAT!

BODYFAT REDUCTION SUCCESS PACKAGES



.EAN MR™ BALANCED NUTRITION SHAKE SUPPORTS Beta Glucan WEIGHT LOSS LONG-LASTING ENERGY MPROVED Blend WeightLoss & DELICIOUS AND FILLING SUPPORTS ThermAccel CarbRepel" **AminoFormula** PROMOTES FAT LOSS ACTIVATES NEW MUSCLE GROWTH SUPPORTS ONGEE TISSUE SUPPORTS PHASE 2 0

> Level-3: Fastest Results Paid Double Time

Level-1 Package: Go fast Results paid in full

Level-2: Go Faster Results Paid Overtime

Part 1 – Recap

Bodyfat reduction/LBM Protect or increase 4/5 Component Summary Favorably Altering Body Composition

Meal Planning

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Exercise

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 - Baseline through physique competition support

Personal Programming Assistance

- Set up, monitoring & adjustments (trainer & client centric program)
 - Based on starting and ongoing weekly measurements

Level-1 Pa Results

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2 eggs + 2 egg whites (scrambled)	19	2	9	174
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1 tablespoon light mayo			4	45
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	(g)	(g)	(g)	
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Diet Monitoring & Adjustments Program Algorithms

Consistency	• Weigh or measure in same clothing, same time of day and same scale.
Body fat	 Use same method or device for body fat measurements. Skin calipers preferred.
Adjust if needed	 If necessary, only adjust calories in or out every seven days



Progress Check Pop-Up

Appears on Summary page every 1-2 weeks

TRAINER TIP:

The dotFIT Program:

- Adjusts calories based on input
- Provides feedback and options
- Tracks results on progress graphs

Coaching Measurements

Progress Check
It's time to check your results and get feedback to stay on track. Enter your weight and body fat now.

Weight:

Ibs

Body Fat:

%



What do you want to do:

- 1. Keep my program the same. Select
- Understand why my weigh-in was different than I expected.
 Select
- Keep my goal date of 06/07 and update my average deficit target to 1062 calories per day Select
- Keep current calorie deficit of 1000 and extend the goal date to 6/15/2010 Select
- 5. Start a new program Select
- 6. Contact a coach Select





Do not ignore it – this is your accountability secret sauce!

Diet Monitoring & Adjustments Program Algorithms

Adjustments:

- Measurable or visual reduction in body fat and/or weight proceeds in a consistent manner, e.g. a decrease in circumference inches, and/or the desired average decrease in body fat per week
- If progress stops or slows dramatically, use one or combination of adjustments to re-start the process:
 - Increase daily activities (e.g., daily steps or other non-athletic/exercise activities)
 - Standing and pacing burns 1.5-2 times more calories than sitting for the same period
 - There are approximately 2000-2500 steps (depending on stride length) in a mile. Walking 2000 steps will burn ~75-150 more calories (depending on individual size) than sitting for the same time, takes ~20-30min and can be done anywhere, even in the office, while on the phone or watching TV
 - Increase cardio workout time and/or intensity and include interval training if necessary
 - Ex: if doing 30 minutes 5D/WK, go to 45min and add interval work within the time frame
 - Decrease food intake approximately 200 to 300 calories per day or remove a small portion (carbs/fats) of largest meal other than pre-workout meal (incorporate 3-days low/1-high as necessary)
 - Add dietary support beyond baseline as necessary (thermogenic, energy partitioning, appetite control, etc.)
- Repeat the process any time body fat is stable for at least one week. Always remember if you are supplementing properly and you stop losing fat, you need to eat less, move/burn more or a combination of the two regardless of what you read or hear from others. As you lower calorie intake, make sure your protein intake stays at or above 1gm per pound of body weight to protect LBM

Monitoring & Adjustments cont......

- Note: what it takes to get the goal is not necessarily what it takes to maintain it depending on when and how long you stabilize
- Once body composition goal is achieved, increase calorie intake and decrease, as/if needed, activities to maintain desired body fat (i.e., plug in maintenance goal) and may discontinue *goal* supps (not the health)

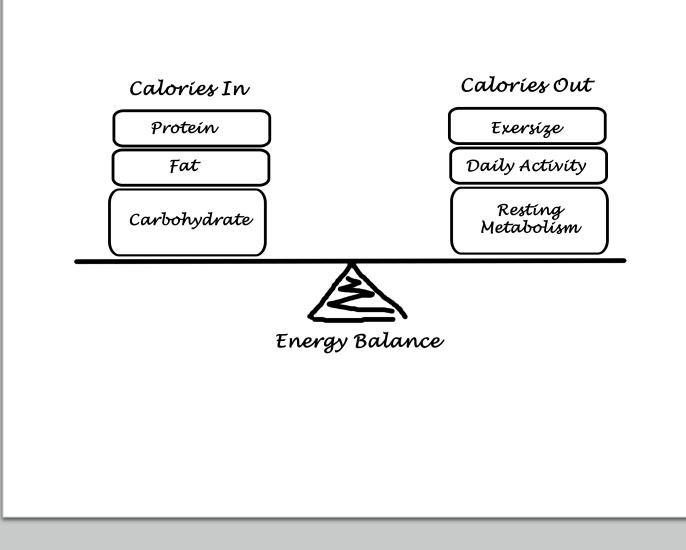


Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-it-alls

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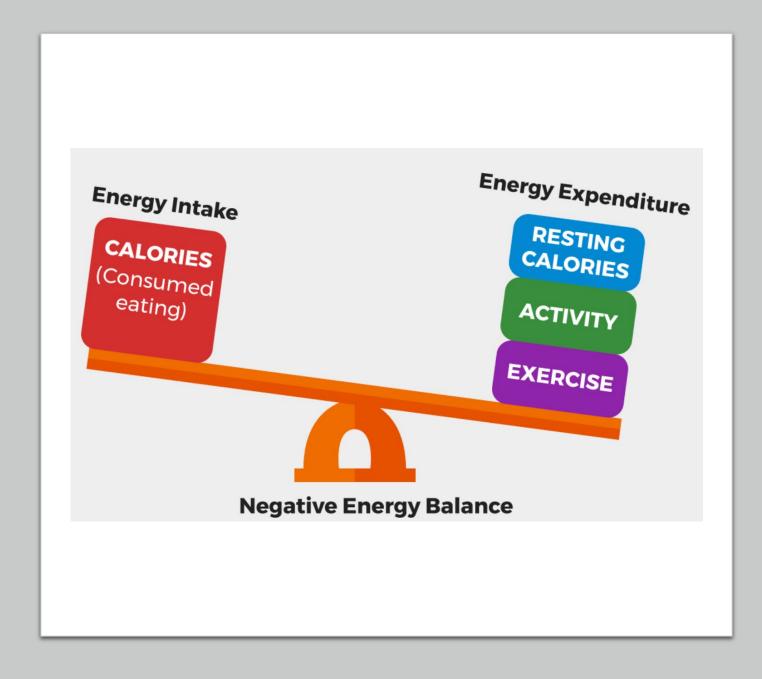
Fact:

- Energy is neither created or destroyed only transferred
 - Law of Thermodynamics
- No mammalian structure violates this law



Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-italls

- Rate of weight/fat lost is always the average daily energy/calorie deficit
- Where energy is removed during a deficit is controlled by all factors discussed here (and there is no "spot reducing")



Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-it-alls



There is no spot reducing. A deficit draws from stores wherever the body is programmed

DIETMORE

HOW TO GET





Genetics set the subcutaneous fat programming and age can alter it (caveat –visceral fat)

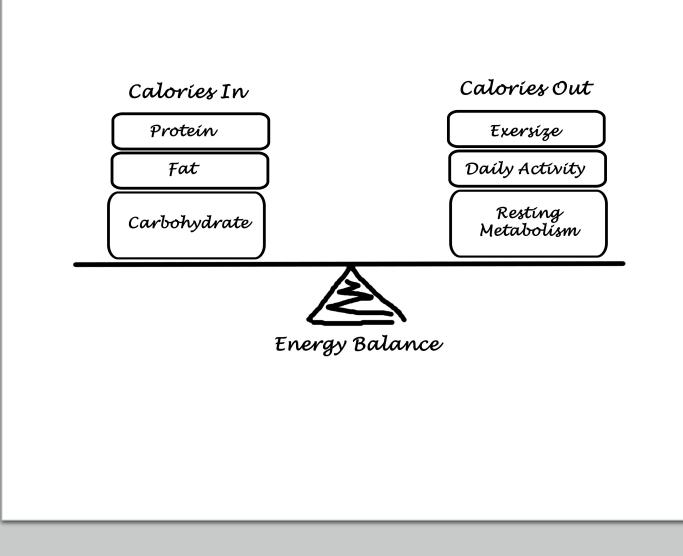
the secrets you never knew

Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-it-alls

Fact:

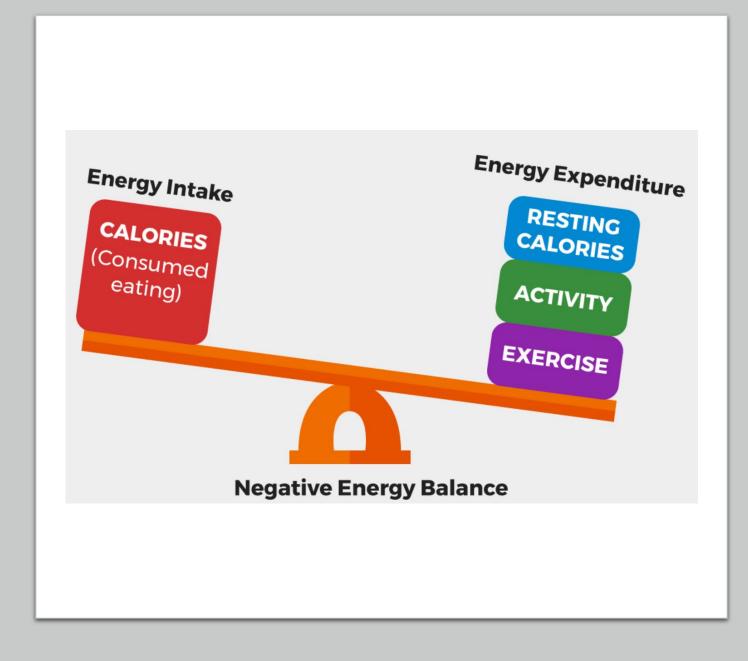
A weight and body composition plateau is the definition of energy balance (CI=CO)

Regardless of the "human math"



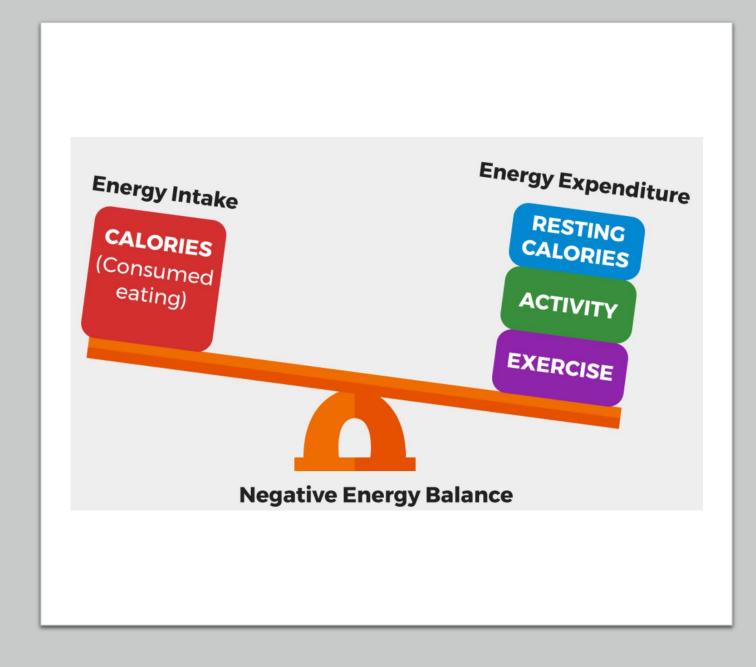
Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-italls

- Continuous fat loss requires continuous adjustments of CI/CO as the body naturally adapts
- Type of CI can effect CO; weight/fat reduction & fitness leads to energy efficiency (adding LBM can offset)



Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-italls FACT:

- No limit to fat loss until death, meaning plateaus are avoided or broken by adherence to program adjustments
- Genetics, age, medications, etc., can make progression more difficult – but not impossible

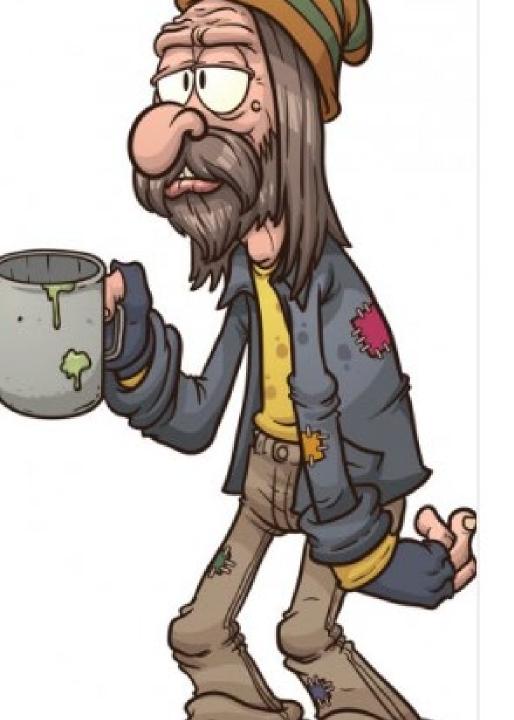


Facts You Need To Know To Avoid Failure and "Internet Distraction"

FACT:

- Numbers don't lie people do
- Clients are misrepresenting intake/movement if plateau is not overcome by following directions while they profess to be adherent
- Mis or underreporting is common but not necessarily purposeful (e.g., declining daily activities often go unnoticed, calorie intake reporting incomplete/inaccurate, etc.)





Facts You Need To Know To Avoid Failure and "Internet Distraction" or unqualified know-it-alls

FACT:

No such thing as "starvation mode" or calorically "damaged metabolism." Human metabolism slightly flexes in both directions as needed

Starving humans don't eventually perish while overweight - i.e., die still fat

Facts you need to know to not fail or be "Internet Distracted" or unqualified know-it-alls

Motivation, not Necessarily Method, Predicts Success

Or Moving to a Deserted Island



Recap

Part 2 – Maximizing Muscle Growth While Minimizing Fat Gain



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Summary – Ideal Nutrition Gainz Program





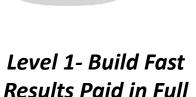
Nutrition Plan - Set up	Your dotFIT Program for Muscle Gain and See Sample Menus		
lories 5-20% above maintenance Adjust every 7 days if needed based on measurements			
Protein	1.0 gram per pound of LBM or body weight split evenly across 4-6 meals + pre/post within 1-2 hours of exercise		
Fat	~0.2 to 0.7g /lb. of body weight per day (20-35% of total calories)		
Carbs	~1.4-2.3 g/lb. of body weight per day		
Baseline/Foundational Supplements	 Targeted Multivitamin & Mineral with Vitamin D Omega-3 Fish Oils (EPA+DHA) if diet falls short of 8.5 ounces of fatty fish/week Calcium if diet falls short of 1,000-1,300 mg/day Protein to help meet daily targets + optimize timing 		
Supplements to Enhance Training Sessions	 Creatine Monohydrate (loading by weight: 0.14 g/lb./day 4 times per day for 5 days + maintenance by weight: .01404 g/lb./day) Caffeine (1.4-2.7 mg/lb of body weight) Beta Alanine (~3.2–7 g per day, divided into 800–1,600 mg doses for 4 weeks minimum) 		
Supplements to Enhance Training Adaptations	 Protein (full spectrum of EAAs with ~2.5 g of leucine) Essential Amino Acids (10-12 g) Creatine Monohydrate (see above for doses by weight) 		

LET'S TAKE YOUR RESULTS WELL BEYOND DIET & EXERCISE ALONE! WE WILL DIRECTLY FEED YOUR MUSCLES THEIR BUILDING BLOCKS, SO THEY GROW BIGGER FASTER WITHOUT ADDING BODYFAT AND OPTIMIZE DAILY ENERGY LEVELS, PERFORMANCE



AND WORKOUT INTENSITY – GET BIGGER, STRONGER & FASTER - AND KEEP GOING







Level-2 Build Faster Results Paid Overtime



Competitor Level - Build Fastest Results Paid Double Time

LET'S TAKE YOUR RESULTS WELL BEYOND DIET & EXERCISE ALONE! WE WILL DIRECTLY FEED YOUR MUSCLES THEIR BUILDING BLOCKS, SO THEY GROW BIGGER FASTER WITHOUT ADDING BODYFAT AND OPTIMIZE DAILY ENERGY LEVELS, PERFORMANCE AND WORKOUT INTENSITY – GET BIGGER, STRONGER & FASTER - AND KEEP GOING



Maximize Muscle 4/5 Component Summary

Meal Planning

 Proper macronutrient & timed caloric intake above maintenance –see sample for basic structure

Exercise

 Progressive unaccustomed resistance training & cardio as necessary for desired caloric deposition

Dietary Support & Next Level as Desired

 Isolated nutrition with little to no calories: feed muscle/starve body fat, fill gaps (health), improve training/recovery to accelerate & prolong gains



Level 1- Build Fast Leve Results Paid in Full Result e Competitor Level - Build Results Paid Double Ti

Personal/Programming Assistance (component adjustments)

 Set up, monitoring & adjustments (trainer & client centric program) based on starting and ongoing weekly measurements

(g)Eggs (scrambled)19pieces Wheat toast5pat Butter-/2 cup (12 oz) Orange Juice-/2 cup (12 oz) Orange Juice24ercent of Calories:17%ieal 2 - Pre Training Meal: low-fat/high carb meal including lean meat and starchPrott this meal 2 ½ to 3 hours before workouts or competition.(g)Chicken Teriyaki Bowl26bottle (20 oz) Gatorade-medium Banana1each dotFIT ActiveNV™ Multivitamin-total:27ercent of Calories:15%ieal 3 - Pre Training Snack (dotFIT FirstString, Any Recipe) Eat this snack 10 to 40 minutes before workouts to aximize energy stores.Pro (g)scoops dotFIT FirstString™21cup Forzen Mixed Berries-ushed Ice-tal:21recrent of Calories:14%teal 4 - Post Training Snack (dotFIT FirstString, Any Recipe) Eat or drink this snack immediately after workouts or effill energy stores and enhance recovery.Pro (g)scoops dotFIT FirstString21receth of Calories:14%teal 4 - Post Training Snack (dotFIT FirstString, Any Recipe) Eat or drink this snack immediately after workouts or effill energy stores and enhance recovery.Pro (g)scoops dotFIT FirstString21trace to first first first21trace to first first first21trace to first first first21trace to first first first21trace to first first first21	(g) 2 24 - 41 66 48% Carb (g) 106 14 27 - 147 80% Carb (g) 45 17 - 62 67% Carb (g)	(g) 16 2 3 - 21 34% Fat (g) 5 - 0.4 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - 5.4 7% Fat (g) 3 - - 5.4 7% Fat (g) 3 - - 3 - - 3 - - - 3 - - - - - - - - - - - - -	233 130 27 165 554 Calories 580 50 105 - 735 Calories 285 70
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scoops dotFIT FirstString 21		Fat	Calories
scoops dotFIT FirstString 21	(g)	(g)	
	45	3	285
cup (8 oz) Whole Milk 8	13	8	147
otal: 29	56	12	432
ercent of Calories: 27%	52%	25%	·
eal 5 – Post-training Meal Eat this meal within 1.5-hours after workouts Pro	Carb	Fat	Calories
(g)	(g)	(g)	
Foot long Turkey Sandwich 37	92	9	577
cup (8 oz) Whole Milk 8	13	8	147
otal: 45	105	17	724
ercent of Calories: 25%	58%	21%	
eal 6 – Starch/Grain with Meat, Veggies & Fruit Eat this typical dinner within 3-4 hours of previous meal Pro	Carb	Fat	Calories
(g)	(g)	(g)	
ounces New York Steak, Lean, Broiled 50	-	9	293
large (10.5 0z) Baked Potato 8	63	0.4	278
tbsp Light Sour Cream 1	1	1	15
cup Green Beans, Boiled, Drained 2	10	0.4	44
cup Fresh sliced Strawberries & 1 each dotFIT ActiveMV™ Multivitamin 1	13	0.5	53
btal 62	87	11	683
ercent of Calories 36%	51%	14%	
eal 7 – Late Snack Eat any time before bedtime Pro	Carb	Fat	Calories
(g)	(g)	(g)	
cup Whole Milk 8	13	8	147
tbsp Skippy Peanut Butter 4	4	9	95
scoops dotFIT FirstString 21	43	4	285
otal 32	59	20	527
24%	45%	34%	
enu Totals: 244	583	98	4011
ercentage of Total Calories: 24%	53%	25%	

Monitoring + Adjustments

Weight/Muscle Gain Instructions

Using the dotFIT program

All your muscle gain needs including menu plans and keeping body fat down are contained in the dotFIT program (if you have a trainer, you can both use it). Go to the dotFIT home page and log in (using the icon in far upper right corner) and you will come to this page: <u>http://www.dotfit.com/new-user-register</u> (You may just click this link for now). From there simply follow instructions creating your program and setting your goal. Once you enter your personal statistics and goal, you'll have all you need including diet. Every week when you update your measurements/weight/bodyfat, the program will automatically tell you what to do to stay on goal



Weight/Muscle Gain

For aggressive weight/muscle gain, you can plug into the program a 1lb/week gain and follow directions at each weekly weigh-in update as they will be the same as shown below based on weekly results.

In order to simultaneously increase weight/muscle and performance: males may gain up to one-half pound per week and females up to one-quarter pound per week. Beginning exercisers, children and growing teens may gain more. Additionally, if performance is not the focus, meaning size increase is the priority, you can add more calories than shown below to attempt to gain the desired weight slightly quicker. Make sure your daily diet contains at least 1gm of protein for each pound of lean body mass (LBM) divided 4-6 times a day including before and after training as shown in your supplement recommendation.

Total daily calorie intake should be moderately above current expenditure (dotFIT program will automatically create the right menus and choose the "Athletic Menu" to use as a guideline). If weight gain does not occur as described, you may add roughly 100 to 250 calories to your daily total (based on body size) consisting of equal amounts of carbohydrates and protein and moderate fat. For example, 20 g protein, 20 g carbohydrate, 10 g fat equaling 250 calories. If preferred, use your shakes or snacks to supply extra calories. Following the addition of extra calories, if after one week weight gain does not occur, repeat the above process*. All this is automatically taken care of using your dotFIT program. *If body fat or overall weight increases undesirably, slightly reduce daily caloric intake or add a preferred form of aerobic exercise until you achieve your desired weight trend.

Staying within the calories conducive to your body composition goal, below are the ideal mealtimes to maximize performance

Meal Timings

- 1. As possible eat every 3-4-hours
- 2. Larger pre-training/event meal 2-3Hr before training
- 3. Larger post meal ~30-60min after last post workout supplement

Early morning training

- 1. Eat a large pre-training type meal the night before
- 2. Consume only the pre-workout snack/shake before training (as shown above) & follow workout day supplement schedule above

Tournament play (multiple games)

- 1. <1.5Hr break: bars and hydration/electrolyte recovery drink
- 2. 1.5-2.5Hr: small pre-training-type meal
- 3. >2.5Hr: normal pre-training meal

Fluid Recommendations*

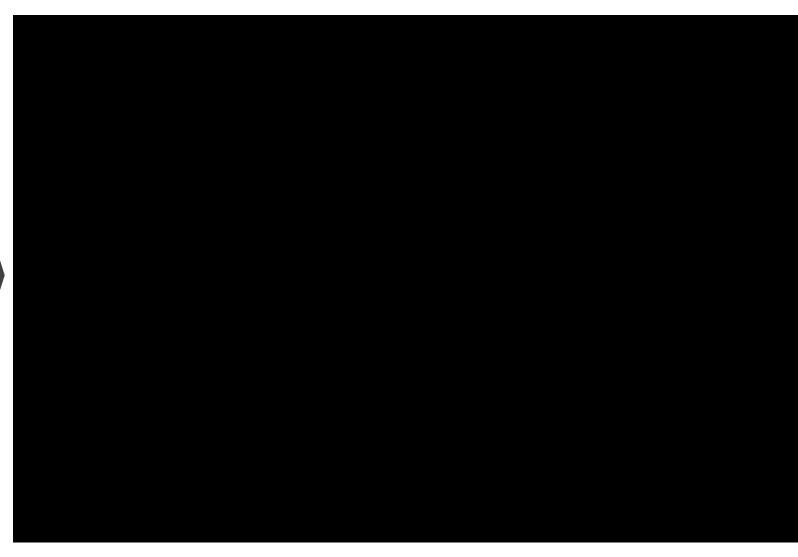
- 1. 16 oz 2Hr before activity (extra 8-16 oz 1hr before on hot days)
- 2. 4-8 oz every 20 minutes during activity
- 3. 20 oz for every pound of weight loss post-activity

*Use electrolyte formula (e.g., Gatorade) and water as directed

Physique/Bodybuilder Competitor Notes

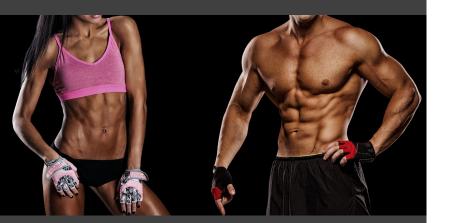
Let's Take it To The Next Level!





Good Morning America with Regis & Kathie Lee and Suzanne Somers

Physique + Bodybuilder Contest Prep



- Same Protocol but can be more aggressive with exercise to reduce body fat (e.g., cardio modes, intensity, etc.)
- Highly motivated to follow protocol including diet restrictions
- If time permits, increase time and/or intensity of cardio activities to keep the fat loss on schedule so food can remain high enough, that along with supplements, continues to support LBM

- Closing in on competition level body fat, generally need to adjust both food intake and cardio to stay on schedule
- Includes multiple sessions,
 interval training and 3-days low,
 1-day high diet planning
 - Low days 50-100 grams of carbs and ~1000 calories lower than high day depending on size (see example)

	SAM'S COMPETITION COUNTDOWN WEEKS 1 – 16				
	Original Statistics (~200-220LBS off season):				
Body Fat:	Body Fat: 13%				
Caloric Inta	ake:	4000			
Cardio Sess	Cardio Sessions: 2 days per week / 20 minutes per session		per week / 20 minutes per session		
WEEK	BODY FAT	CALORIES	CARDIOVASCULAR TIME		
16	13%	3250	4 days/20 minutes, medium intensity		
15		3250	4 days/20 minutes, medium intensity		
14	11%	3250	4 days/30 minutes, medium intensity, mode change		
13		3250	4 days/30 minutes, high intensity		
12		3250	5 days/30 minutes, high intensity, mode change		
11	9%	3250	5 days/30 minutes, high intensity		
10		3250	5 days/40 minutes, high intensity, change mode		
9		3250	5 days/45 minutes, high intensity		
8	7%	2600/3 days	5 days/45 minutes, high intensity		
		3600/1 day			
7		2600/3 days	5 days/45 minutes, high intensity, change mode		
		3600/1 day			
6		2600/3 days	5 days/45 minutes, include interval training		
		3600/1 day			
5		2500/3 days	5 days/45 minutes, include interval training		
		3500/1 day			
4		2500/3 days	5 days/45 minutes, include interval training, change mode		
		3500/1 day			
3		2500/3 day	6 days/45 minutes include interval training		
		3500/1 day			
2	2-4%	3200-3500	6 days/45 minutes, include interval training, alt. training mode		
1		3500/4000 (3200)*	*see Guidelines for the Final Week		
Contest	2-3%				

Final week - Saturday competition

Calories generally higher during the last week prior to competition to fill muscle glycogen stores and fully restore damaged tissue includes reducing workload. *Discontinue all creatine 4-5-days before competition*

Athlete should look harder & more vascular each day. If losing this appearance, reduce CHO calories.

Highest caloric day should be Thursday prior to Saturday competition. Friday, reduce calories 20 percent. Ex: 4,000 calories on Thursday, reduce to ~3,200 Friday. Not necessary if still getting harder and more vascular thru Friday – if so, keep calories as Thursday.

Normal sodium thru Wed. Low to no till Sat AM. Water consumption high till mid-afternoon Friday then only sip as needed.

Competition Day:

Consume pre-game type meal without filling stomach, then trickle CHO (e.g., white rice/sweet potato/banana) every hour till stage time.

Sip small amounts of isotonic solution - only when thirsty.

Bodybuilding Supplement Schedule

Begins at a minimum of 20 weeks out

Bodybuilding Competitive Athlete Supplement Super Stack cont.... https://www.dotfit.com/stacks

Active Multivitamin Mineral Formula

• Take two (2) daily: one (1) immediately following first large meal and one (1) after final meal of the day.

SuperOmega-3

• Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if ≤8oz); not necessary if consuming ≥16oz/wk unless for athletic recovery purposes, then increase as directed

<u>FirstString</u> (or <u>WheySmooth</u> depending on daily calorie allotment)

- Take two (2) scoops 30-45 minutes before workout or use favorite dotFIT[®] bar for convenience.
- Take two (2) scoops 20-30 minutes after post workout AminoFormula dose
- Use anytime throughout the day as a supplement to a meal or by itself mixed with desired ingredients to add protein/calories as needed to meet daily requirements.
 - Be sure to ingest approximately one (1) g of protein per pound of lean body mass (or weight if not overweight) daily from all sources including foods divided 4-5 times daily along with the pre/post shakes (the pre/post shakes combined generally supply 50-80 g of the daily requirement)

AminoFormula (AF) (workout days only)

- Take one and a half (1.5) scoops approximately 10 minutes before workout (add to NO7Rage if using this product see below). You may continue to drink during workout.
 - Take one (1) scoop immediately following workout

Begin Creatine Supplementation at 2nd Week of Program

2nd Week Start <u>CreatineMonohydrate</u> (CrM)*

- Loading phase: mix one (1) scoop (5 g) with 4-8 oz of favorite fluid/shake and take four (4) times daily with a protein and/or carbohydrate containing meal/drink for first five (5) days.
 On training days, use one dose before workout and one after with meals/drinks. May mix with your pre/post training formula.
- Maintenance phase: after five (5) day loading phase:
 - On training days Take one (1) scoop daily with post workout shake.
 - On non-training days take 1scoop with any meal when not taking ECX (i.e., use ECX at different times so total creatine is evenly dispersed throughout the day)

• Persons <175LBS can discontinue CrM dosing when starting ECX, b/c ECX daily dosing will maintain CrM stores

Add ExtremeCreatineXXXL (ECX)on 6th day of 2nd Week

Two (2) scoops supply 3.2 g of beta-alanine (BA), 5 g of creatine monohydrate and 7 g of L-glutamine

- Take 2-scoops daily. Take with some protein and/or carbs but within allotted calories based on body composition goal.
 - **Training days**: take one (1) scoop before training with pre-workout full meal (generally 2-3 hours pre-workout). If not possible based on early training, take with pre-workout shake. Take remaining dose (1 scoop) any time with meal or shake when not taking a CreatineMonohydrate dose to help evenly spread total creatine intake throughout the day
 - Non-training days: 1-scoop with morning meal or shake and 1-scoop with evening meal or shake

Add NO7Rage at 4th week (workout days only)

- Take 1.5-2.5 scoops depending on body weight (caffeine sensitivity- start with 1.5 and increase to recommended dose if not uncomfortably affected by caffeine) approximately 10 minutes before workout (may mix with AF and continue to consume during workout). See directions on label for weight dosages.
 - NO7Rage contains 150mg of caffeine per scoop. As a reference: Starbucks Grande-drip coffee contains ~330 mg of caffeine, close to the same amount in two (2) scoops of NO7Rage.

Total daily creatine for this plan: Loading phase 20 g/d. Thereafter until fourth week 10g/d (or 5g if <175LBS). At fourth week on workout days 12.5-15g/day and 10g on non-workout days (half this if <175LBS). Total BA intake 6.2-8.2 g/day on workout days 3.2 a on non-workout days. To maximize untake, creatine intake should be spread as evenly as possible throughout the day and around the workout as described and ingested with some carbohydrates and/or protein.

Bodybuilding Competitive Athlete Supplement Super Stack cont.... https://www.dotfit.com/stacks

Alln1 SuperBlendTM, includes dF MVM, SAO, UPB, DE, vegan O3, 6gm fiber, 2svg veg, prebiotic, ashwagandha, turmeric, mushroom blend -35cals

- Take as directed: (1st 2-weeks ½ serving daily; 3rd week full serving daily; may take all at once or ½ in AM and ½ in PM; visit recipe section to incorporate as desired into daily lifestyle* SuperOmega-3
- Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if ≤8oz); not necessary if consuming ≥16oz/wk unless for athletic recovery purposes
 increase as directed

<u>FirstString</u> (or <u>WheySmooth</u> depending on daily calorie allotment)

- Take two (2) scoops 30-45 minutes before workout or use favorite dotFIT[®] bar for convenience.
- Take two (2) scoops 20-30 minutes after post workout AminoFormula dose
- Use anytime throughout the day as a supplement to a meal or by itself mixed with desired ingredients to add protein/calories as needed to meet daily requirements.
 - Be sure to ingest approximately one (1) g of protein per pound of lean body mass (or weight if not overweight) daily from all sources including foods divided 4-5 times dail with the pre/post shakes (the pre/post shakes combined generally supply 50-80 g of the daily requirement)

AminoFormula (AF) (workout days only)

- Take one and a half (1.5) scoops approximately 10 minutes before workout (add to NO7Rage if using this product see below). You may continue to drink during workout.
- Take one (1) scoop immediately following workout.

Begin Creatine Supplementation at 2nd Week of Program

2nd Week Start <u>CreatineMonohydrate</u> (CrM)*

- Loading phase: mix one (1) scoop (5 g) with 4-8 oz of favorite fluid/shake and take four (4) times daily with a protein and/or carbohydrate containing meal/drink for first five (5) days.
 - On training days, use one dose before workout and one after with meals/drinks. May mix with your pre/post training formula.
- Maintenance phase: after five (5) day loading phase:
 - On training days Take one (1) scoop daily with post workout shake.
 - On non-training days take 1scoop with any meal when not taking ECX (i.e., use ECX at different times so total creatine is evenly dispersed throughout the day)

• Persons <175LBS can discontinue CrM dosing when starting ECX, b/c ECX daily dosing will maintain CrM stores

Add ExtremeCreatineXXXL (ECX)on 6th day of 2nd Week

Two (2) scoops supply 3.2 g of beta-alanine (BA), 5 g of creatine monohydrate and 7 g of L-glutamine

- Take 2-scoops daily. Take with some protein and/or carbs but within allotted calories based on body composition goal.
 - **Training days**: take one (1) scoop before training with pre-workout full meal (generally 2-3 hours pre-workout). If not possible based on early training, take with pre-workout shake. Take remaining dose (1 scoop) any time with meal or shake when not taking a CreatineMonohydrate dose to help evenly spread total creatine intake throughout the day
 - Non-training days: 1-scoop with morning meal or shake and 1-scoop with evening meal or shake

Add NO7Rage at 4th week (workout days only)

•

- Take 1.5-2.5 scoops depending on body weight (caffeine sensitivity- start with 1.5 and increase to recommended dose if not uncomfortably affected by caffeine) approximately 10 minutes before workout (may mix with AF and continue to consume during workout). See directions on label for weight dosages.
 - NO7Rage contains 150mg of caffeine per scoop. As a reference: Starbucks Grande-drip coffee contains ~330 mg of caffeine, close to the same amount in two (2) scoops of NO7Rage.

Total daily creatine for this plan: Loading phase 20 g/d. Thereafter until fourth week 10g/d (or 5g if <175LBS). At fourth week on workout days 12.5-15g/day and 10g on non-workout days (half this if <175LBS). Total BA intake 6.2-8.2 g/day on workout days 3.2 g on non-workout days. To maximize uptake, creatine intake should be spread as evenly as possible throughout the day and around the workout as described and ingested with some carbohydrates and/or protein.

Bodybuilding Competitive Athlete Supplement Super Stack cont.... <u>https://www.dotfit.com/stacks</u>

Final contest supplements as needed

Muscle Defender (Glutamine)

- Conditional: In final weeks you may add MuscleDefender (glutamine) to help maintain health, immune function and muscle recovery during prolonged caloric restriction and/or high intensity and high-volume training
 - 1-scoop with pre-workout protein formula/shake)
 - 1-scoop immediately following activity
 - o 1-scoop before bed or mid-evening if training is earlier in the day

ThermAccel

• If necessary to aid in fat loss including appetite control, add and use as directed for aggressive support. When using ThermAccel do not use within 4 hours of NO7Rage or other caffeine containing products

Muscle Gain Stacks at www.dotFIT.com/stacks

And you have all the creatine stacks with links in Part 2 lecture

TRAINING & MARKETING LIBRARY Use for any or all these purposes **EXPERT PRODUCT SCRIPTS AND PRESENTATIONS (BEST PRACTICES)**

- STAFF TRAINING MATERIALS (INCL. ON-BOARDING)
- CONSUMER HANDOUTS

DIGITALLY SHARE ANYWHERE INCLUDING YOUR
 SOCIAL MEDIA AND MEMBERS
 MINDFUL WE HAVE THESE MATERIALS FOR ALL PRODUCTS

Optimize all VM activities to help maximize all muscle building mechanisms, energy, burn more fat, support immunity, reduce stress and speed recovery. *We need to make sure these systems are operating at 100% compared to 60-85% from diet alone*

ActiveMV for Muscle Building

Only 4in1 complete MVM (high C&D) built specifically for athletes and exercisers & why it is NSF-CS and the most recommended/used MVM in high school, college, pro and Olympic sports – this is why we use it for our families and clients –Not found in stores!



VMs are the actuators of all human metabolism

Optimize all VM activities to help maximize energy & all muscle building mechanisms to maximize muscular development & performance

Take your workout and game day to the next level and get bigger and stronger faster

PURE NSF-CS CREATINE

Directly feeds your explosive energy system to improve/prolong strength & power movements and training intensity so you can make every workout & game day a PR!

Cr leads to stronger workouts and faster recovery generating rapid increases in muscle size and/or performance so you avoid plateaus and can't wait to train

Supplement Facts

Serving Size: 6.8g (1 heaping scoop) Servings Per Container: 60

	Amount Per Serving	% Daily Value*
Calories	5	
Total Carbohydrate	1g	<1%*
Creapure [®] Creatine Monohydrate	5g	**

Supplement Facts

Serving Size: 1 Rounded Scoop (10.7 Servings Per Container: 60	^{g)} 2scoops	daily
A	mount Per Serving	% Daily Value
Calories	5	
Total Carbohydrate	1g	0%
Creapure [®] Creatine Monohydrate	2.5 g	*
CarnoSyn [®] Beta-Alanine	1.6 g	*
L-Glutamine	3.5 g	*

Convenient MIPS that takes creatine to the next level for added size, strength, performance and muscle endurance

NSF-CS size & performance enhancement product to maximize each training session & results that also translates to your field of play/game day –not found in stores



Beyond Creatine

PURE NSF-CS CREATINE

CreatineMonohydrate ULTRA PURE. CLINICALLY TESTED.

PERFORMANCE ENHANCER

RASPBERRY I EMONADI

NSF

Proper doses of beta-alanine, glutamine added to creatine for bigger longer muscular explosions, pumps & added recovery!

EXPERT PRESENTATIONS ECXXXL+

Beyond creatine! The multi-ingredient pre/post-workout supplement (MIPS) to take your workout and game day to the next level - no plateaus here! Be stronger, faster and more focused longer – make every day a PR!

Formerly CreatineXXL

III Creapure

Loss creation

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DURANCE

Convenient MIPS that takes creatine to the next level for added size, strength, performance and muscle endurance

NSF-CS size & performance enhancement product to maximize each training session & results that also translates to your field of play/game day -not found in stores

supports intestinal health and muscle recovery related to exercise, diet and supports intestinal health and muscle recovery related immune suppressions interview of the support of the su Supports intestinal health and muscle recovery related to exercise, diet and supports intestinal health and muscle recovery related to exercise, diet and physical induced stresses, including exercise/diet-induced immune suppression ExtremeCreatineXXXL Proper doses of beta-alanine, glutamine added to creatine for bigger longer muscular explosions, pumps & added recovery!

Improve performance to maximize every training session and results to always be better than the best you can be



Take your workout and game day to the next level – no plateaus here! Be stronger, faster and more focused longer – make every day a PR!

Convenient Multiple Ingredient Pre-Workout Supplement to improve motivation, strength and performance every workout so they build on each other to avoid plateaus.

Creatine for size & strength; beta-alanine for intensity & muscle endurance; caffeine, glucuronolactone & taurine for extra muscle & mental endurance/focus

Nitrosigine° **USCLE VASODILATOR** PROVIDES MAXIMUM Max P&VOLUMIZATION NUTRIENT TRANSPORT CELERATOR OVES PERFORMANCE MUSCLE ACTIVATOR PRE-WORKOUT STIMULATOR HELPS REMOVE LACTIC ACID

LEMONADE NATURAL FLAVORS DIETARY SUPPLEMENT NETWT, 1 281bs (580s) Nitrosigine, L-citrulline and glycerol to maximize the muscle pump improving all performance and muscle building activities –

Your engines 'NITRO BLOWER'

Combined with

Supplement Facts **BIG UPDATE!**

Serving Size: 1 Scoop (14.5g) Servings Per Container: 40

Dose by Wt. Min dose-1.5scoops	Amount Per 1 Scoop	%DV*	Amount Per 2 Scoops	%DV*
L-Citrulline Malate (2:1)	3000 mg	**	6000 mg	**
Creatine Monohydrate	2500 mg	**	5000 mg	**
Beta Alanine	2000 mg	**	4000 mg	**
Hydromax [®] (Glycerol Powder 65%)	2000 mg	**	4000 mg	**
Taurine	1600 mg	**	3200 mg	**
Nitrosigine® (as Inositol Stabilized Arginine Silicate)	1000 mg	**	2000 mg	**
Glucuronolactone	400 mg	**	800 mg	**
Caffeine Anhydrous	150 mg	**	300 mg	**

Improve performance to maximize every training session and results that also transfer to your "field of play" to always be better than the best you can be

LET'S TAKE YOUR RESULTS WELL BEYOND DIET & EXERCISE ALONE! WE WILL DIRECTLY FEED YOUR MUSCLES THEIR BUILDING BLOCKS, SO THEY GROW BIGGER FASTER WITHOUT ADDING BODYFAT AND OPTIMIZE DAILY ENERGY LEVELS, PERFORMANCE AND WORKOUT INTENSITY - CFT BIGGER, STRONGER & FASTER - AND KEEP GOING



bigger longer muscular explosions, pumps & added recovery!

Convenient MIPS that takes creatine to the next level for added size, strength, performance and muscle endurance, that also translates to your field of play/game day -not found in stores

EVIDENCE-BASED PRODUCT SUMMARY WITH ALLN1 SUPERBLEND™



your field of play/game day -not found in stores

EXPERT'S PRESENTATIONS MUSCLE DEFENDER

SUPPORT DAILY RECOVERY & THE BODY'S NATURAL IMMUNE RESPONSE WITH MD/GLUTAMINE Headlines

Under stress, the body cannot keep up with the glutamine demand, compromising gut health and muscle recovery & function. 70% of the immune system resides in the gut. Therefore, the gut and the immune system support one another to promote a healthy body including muscle recovery

Supports intestinal health and muscle recovery related to exercise, diet and physical induced stresses, including *exercise/diet-induced immune suppression*

70% of immune system is in the gut. MD Feeds the cells lining the gut to support their rapid reproduction and proper immune signaling





ThermAccel – Bodyfat Reduction Product Summary

SAFE & EFFECTIVE BODYFAT REDUCTION TOOL THAT WORKS TO ACCELERATE RESULTS, CONTROL APPETITE, HELP <u>YOU FEEL BETTER</u> DAILY, AND SEE A SIGNIFICANT CHANGE WEEKLY -YOU CAN DISCONTINUE WHEN THE GOAL IS ACHIEVED



NATURAL BODYFAT REDUCTION AID TO EASE THE JOURNEY, ACCELERATE RESULTS & PROTECT LBM

Alln1 SuperBlend™ The Simple Nutrition Solution That Leaves No One Behind *the perfect nutrition hack*

Corrects food intake to meet expert recommended levels of nutrition



- One delicious drink mix that tested better than all competitors for taste and formulation.
 - Clinically documented safe and effective published dosages
- A full day's worth of vitamins, minerals, antioxidants and more.
- 2 full servings of vegetables and 6 grams of fiber.
- Supports gut and immune health
- Powerful anti-inflammatory nutrients.
- Battles stress, anxiety, fatigue and improves sleep quality to enhance overall wellbeing
- Neuroprotection (brain health) and reduced impact of aging including supporting eye/visual performance & skin
- More greens, fiber, vitamin D, pre & probiotics, omega-3s, turmeric, and mushroom blend than the competition.
 i.e., clinically safe and effective dosages

Plus:

- All natural and made in USA
- Plant based
- Dairy and lactose free
- Gluten/wheat free
- No GMOs
- No added sugars
- No artificial sweeteners, flavors, or colors
- No corn, eggs, or peanuts
- 3rd party tested & NSF Certified for Sport
- Diet friendly: Vegan, Vegetarian, Keto, Paleo, Low carb, Gluten Free

A Superfood for SuperHumans







Promotional Materials

Sales & Marketing Assets (collaterals) for Your Supplements of the Month





All Marketing Resources

dotFIT Difference Posters (NEW to circulate/post or print any size)



The dotFIT Difference



Add your logo here